

This brings us to our workshop today.

We are going to look deeper into the topic of Scope 3 emissions and Avoided Emissions. Let's go in order, starting with Scope 3 emissions.

Scope 3 emissions are <u>indirect</u> supply chain emissions (other then electricity purchases) that are the <u>consequence of the activities of the company but occur from sources not owned or controlled by the</u> <u>company</u>. Scope 3 emissions include all sources <u>not</u> within an organization's scope 1 operating emissions or electricity purchases.

The scope 3 emissions for one organization are the scope 1 and 2 emissions of other organizations.

Today we'll talk about how your organization may be able to impact the activities that result in Scope 3 emissions, even though they are not under your control. Your vendors or suppliers' emission are important to your own since you may be able to affect them or choose which vendors to contract with based on their practices.

We are ALL part of someone's else's Scope 3 emissions, which is probably why your customers are asking you for information on yours. These requests are likely to increase.

If and when you do decide to report on Scope 3, you may find that there are <u>only one or two major GHG-</u> generating activities at your company to focus on.

	for outsourced transportation services	
	DHL provides transport and worldwide express package and document deliveries.	
	 While accounting for their emissions, they discover that 98% of their emission are from 3rd party transportation partners. They began working with these partners to account for their emissions, and now use this information to evaluate and reduce their emissions. By including Scope 3 and promoting reduction throughout their value chain they have been able to reduce their emissions footprint. 	
Scope 3 emissions are called Supply Chain Emissions		
because the emissions are associated with a company's supply chain but are from sources not owned or controlled by the company.		

Scope 3 emissions, also referred to as value chain emissions may be a small portion of your company's emissions but may represent the majority of some organization in your supply's total greenhouse gas (GHG) emissions.

More organizations are reaching into their value chains to understand the full GHG impact of their operations.

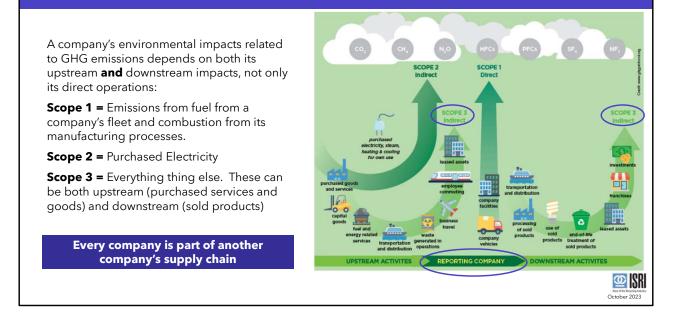
For example, for companies like Walmart and Target, over 90% of their emissions are scope 3 emissions because they buy the products they sell from other companies.

Again - this is why you may be getting more requests form your customers for information on your emissions.

A great example is on this slide. Transportation company DHL found that 98% of their emission came from 3rd party transportation partners. Once they knew this, they began working with their partners to help them reduce their emissions.

Accounting for scope 3 emissions need not necessarily involve a full-blown GHG life cycle analysis of all products and operations

What are Scope 3 Emissions?



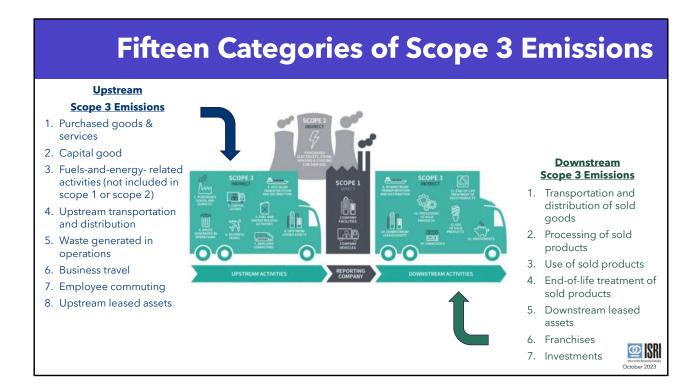
This slide offers a bit more color as to what Scope 3 emissions include:

The GHG Protocol's Scope 3 Standard categorizes scope 3 emissions into <u>**15 distinct categories**</u> to standardize the boundaries of each category and help companies understand which activities should be accounted for $-\underline{a}$ in which scope. The GHG Protocol provides companies with a framework to organize, understand, and report on the diversity of scope 3 activities within a corporate value chain.

Examples of Scope 3 emissions include Transportation using other company's fleet, employee business travel, employee commuting to and from work, transportation of sold products, leased assets and outsourced activities, emissions associate with purchased goods – such as office supplies, and waste disposal.

Scope 3 emissions may come from material and service that your company purchases, or from vendors that you use when material leaves your company.

The point is intended to ensure that major activities are included in someone's emissions inventory.



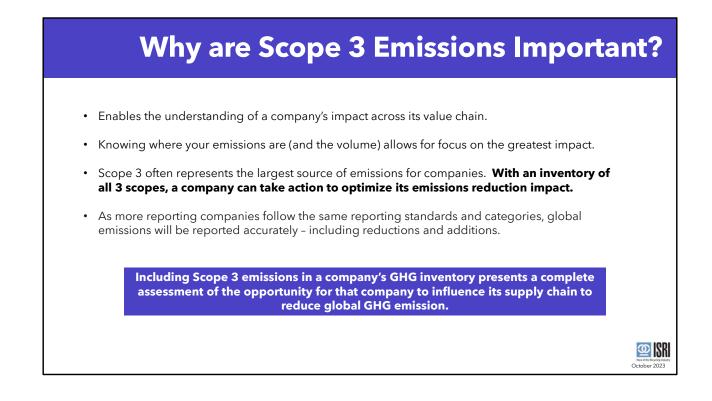
The 15 Scope 3 categories are further organized into 8 upstream and 7 downstream emissions. The distinction is based on the financial transactions of the reporting company:

- Upstream emissions are indirect GHG emissions related to <u>purchased or acquired goods</u> and services.
- Downstream emissions are indirect GHG emissions related to sold goods and services.

The categories are designed to be mutually exclusive, such that, for any one reporting compan there is no double counting of emissions between categories.

Each scope 3 category is comprised of activities that individually result in emissions.

This system creates a reasonable way to included all relevant emissions. This helps to provic boundaries for reasonable expectations and consistency across all reporting entities.



Why are Scope 3 emissions important?

A complete GHG inventory across scope 1, scope 2 and scope 3 is needed to enable companies to understand and manage climate-related impacts, risks and opportunities.

- This enables a company to understand its full emissions impact across its value chain.
- Knowing more about vendors emissions allows for a focused effort to make the greatest impact.

Since Scope 3 often represents the largest source of emissions for many companies, an inventory of all scopes, including Scope 3, allows a company to take action to optimize its emissions reduction impac along its supply chain.

As more reporting companies follow the same reporting standards and categories, global emissions will be reported accurately – including reductions and additions.

Scope 3 Reporting Requirement					
In the past, reporting on Scopes 1 & 2 emissions was sufficient for many companies. Globally accept guidance in the GHG Protocol Guidance does not require reporting or goal setting on Scope 3 emissions they are less than 40% of a company's overall emissions inventory.					
* That is changing *					
California's SB 253 passed on 9/14/2023 It requires GHG emission reporting for companies with over \$1million in revenue: Bill Text - SB-253 Climate Corporate Data Accountability Act. (ca.gov)					
What this means for ISRI members:					
 If you are a company with over \$1 billion of revenue in California, you will be required to report your Scope 1, 2 and 3 emission by January 2027.* 					
• If your company does business with a company with California operations, you will be required to provide your customers with information on your GHG emissions so they can meet their regulatory requirements.					
Scope 3 reporting is required in the EU and in California for companies with >\$1M revenue					
*Although Gov Newsom signed SB 253, he stated that he expect a delay in the reporting requirement dates.	October 2023				

For many years, Companies were allowed to report Scope 1 & Scope 2 emissions only if their Scope 3 emissions were less than 40% of their total emissions.

That changed with the passing of California SB 253. This bill requires the state, on or before January 1, 2026, to develc and adopt regulations requiring specified partnerships, corporations, limited liability companies, and other business entities with total annual revenues in excess of \$1 billion and that do business in California, defined as "reporting entities," to publicly disclose to the emissions reporting organization, as defined, and obtain an assurance engagement. One note, when Governor Newsom signed the bill into law last week, said that he will work with the bill authors to address the timing of the bills requirements since it will be impossible to meet its deadlines.

Additional Notes: (10/9/2023) As passed in the Assembly, SB 253's disclosure obligations would begin in 2026 for Scope and 2 emissions, and in 2027 for Scope 3 emissions, with measurement and reporting to be performed according to the Greenhouse Gas Protocol standards. The law would also require companies to obtain third party assurance for their emissions reporting, starting with a limited assurance level beginning in 2026 for Scope 1 and 2 emissions, and at a more stringent reasonable assurance level in 2030, and at a limited assurance level for Scope 3 in 2030.

The bill would require the state board to review during 2029, and update as necessary on or before January 1, 2030, these deadlines to evaluate trends in scope 3 emissions reporting and to consider changes to the deadlines, as provided The bill would require a reporting entity to obtain an assurance engagement, performed by an independent third-party assurance provider, of the entity's public disclosure as provided. The bill would require the state board, in developing these regulations, to consult with the Attorney General, other government stakeholders, investors, stakeholders representing consumer and environmental justice interests, and reporting entities that have demonstrated leadership ir full-scope greenhouse gas emissions accounting and public disclosure and greenhouse gas emissions reductions. The bill would also require the state board to ensure that the assurance provider capacity, as well as timely reporting implementation, as required. The bill would further require the state board to contract with an emissions reporting organization to develop a reporting program to receive and make publicly available the required disclosures. The bill would authorize the state board, starting in 2033 and every 5 years thereafter, to assess the global greenhouse gas accounting and to adopt an alternative standard if it determines that using the alternative

ultiple years to evolve into a complete repor ther at all? Downstream Opportunities Attention on suppliers/vendors emissions
Attention on suppliers/vendors emissions
data can reduce own emissions
Gain insight into vendors' processes and materials.
Potentially reduce supply chain costs.

California's Governor Newsom's acknowledgement of the difficult of reporting Scope 3 emissions highlight how tricky this topic is.

So why even bother?

There are several good reasons to think about starting to tackle Scope 3 emissions:

- **Upstream** Your customers and other stakeholders may be asking for more information. Working with them may provide a competitive advantage for your company.
- **Downstream Through the reporting process, you** may be able to identify some ways to reduce emissions from your vendors and even supply chain costs as you learn more about your vendors.

It actually makes sense – once you get comfortable with the concept.

Scope 3 reporting is likely to take some work with your vendors. And You may not be ready. But you also might be surprised that you have some risk and some opportunities related to Scope 3 emissions – and it may not be as difficult as it seems to get information once you get into it –depending the size and complexity of your company.

This is a bit like taking bites of the elephant.. Start with key vendors and do a bit more, going deeper every year.

Getting Started



Here the key steps in starting down the path of Scope 3 reporting:

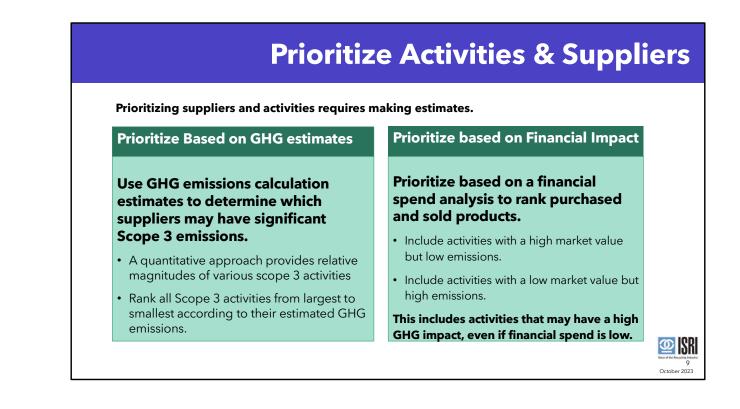
- identify risk
- identify opportunities
- Engage the value chain
- Include Scope 3 information in your reporting.

For large complex companies, obtaining the emissions information from their suppliers is not easy. (note CA delay)In th meantime, Amazon was recently kicked off the SBTi goal evaluation list because they could not/did not report on their supply chain emission inventory. They subsequently announced a new program to provide their supply chain partners with tools to create their own GHG inventory. They learned the hard way, or at least the very public way), that saying "it's too hard" doesn't fly any more.

Fortunately, for our industry, this likely isn't as hard as many others. We have a lot fewer moving parts allowing for som estimation over like types of activities.

Additional notes

Type of risk	Examples	Type of opportunity	Examples
Regulatory	HC emissions-reduction laws or regulations introduced or pending in	Efficiency and cost savings	A reduction in GHG emissions often corresponds to decreased co an increase in companies' operational efficiency. A comprehensive approach to GHG management provides new in for innovation in supply chain management and product design.
	regions where the company, its suppliers, or its customers operate	Drive innovation	
Supply chain costs and reliability	Suppliers passing higher energy- or emissions-related costs to customers supply chain business interruption risk	Increase sales and	Low-emissions goods and services are increasingly more valuable to
Product and technology	Decreased demand for products with relatively high GHG emissions;	customer loyalty	consumers, and demand will continue to grow for new products that demonstrably reduce emissions throughout the value chain.
	increased demand for competitors' products with lower emissions		Improve stakeholder relationships through proactive disclosure and
Litigation	GHG-related lawsuits directed at the company or an entity in the value cha		demonstration of environmental stewardship. Examples include demonstrating fiduciary responsibility to shareholders, informing regulators, building trust in the community, improving relationshi
Reputation	Consumer backlash, stakeholder backlash, or negative media coverace		customers and suppliers, and increasing employee morale.
about a cor	bout a company, its activities, or entities in the value chain based on GH nanagement practices, emissions in the value chain, etc.	Company differentiation	External parties (e.g. customers, investors, regulators, shareholders, others) are increasingly interested in documented emissions reducti scope 3 inventory is a best practice that can differentiate companies



There are a couple of ways to go about estimating Scope 3 emissions from your suppliers.

Here are some tricks:

- First- estimate GHG emissions. You can do this by estimating emissions based on specific activities. For example, GI from estimated fuel use by transportation companies.
- Alternatively, you can prioritize your vendors by your financial spend with them. You may want to start by looking
 the companies that make up the top 80% of your spend. Chances are, they will contribute the highest portion of you
 Scope 3 emissions. However, since revenue and emissions do not always correlate, the GHG protocol recommends
 that you also look at any company with 1% of your financial spend, or that you think might generate a significant
 amount of GHGs.

Over time, you can expand beyond your largest vendors to the rest of your supply chain.

Additional notes

The most rigorous approach to identifying priority activities is to use initial GHG estimation methods to determine which scope 3 activities are expected to be most significant in size.

- A quantitative approach gives the most accurate understanding of the relative magnitudes of various scope 3 activities:
- Use initial GHG estimation (or screening) methods to estimate the emissions from each scope 3 activity; and
- Rank all Scope 3 activities from largest to smallest according to their estimated GHG emissions to determine which Scope 3 activities have the most significant impact.
- Priority Based on Financial Impact

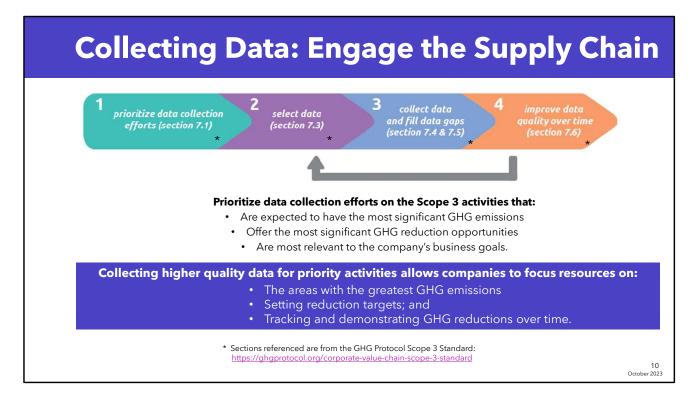
Many companies prioritize Scope 3 activities based on their relative financial significance, using a financial spend analys to rank purchased and sold products by their financial contribution.

However, spend and revenue does not always correlate with emissions.

Some activities have a high market value but have relatively low emissions.

Conversely, some activities have a low market value, but have relatively high emissions.

As a result, companies should also prioritize activities that do not contribute significantly to financial spend or revenue to are expected to have a significant GHG impact



In addition to prioritizing companies, companies use a combination of approaches and criteria to identify <u>priority **activities**</u>.

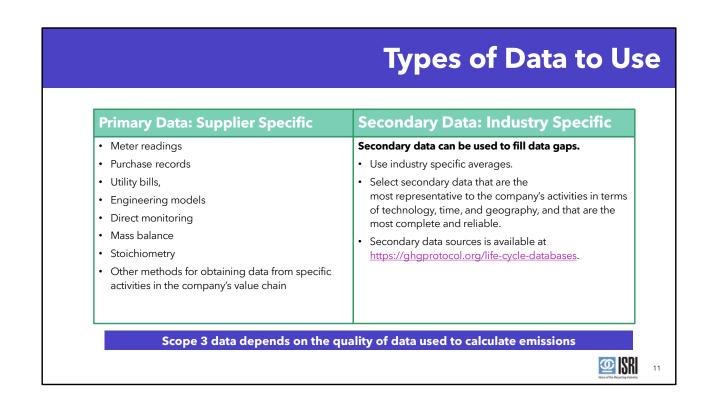
For example, companies may seek <u>higher quality data</u> for all activities that clearly produce significant emissions, thus presenting the most significant risks and opportunities in the value chain. Or they may prioritize area where more accurate data can be easily obtained.

Conversely, companies may choose to rely on relatively less accurate data for activities that a expected to have insignificant emissions or where accurate data is difficult to obtain.

Recommendations for prioritizing data collection on the Scope 3 activities include focusing o

- Those that are expected to have the most significant GHG emissions
- Those that offer the most significant GHG reduction opportunities
 - Those that are most relevant to the company's business goals.

This will allow companies to focus their resources on setting reduction targets, targeting are with the greatest emissions reduction potential, and tracking and reducing emissions over time.

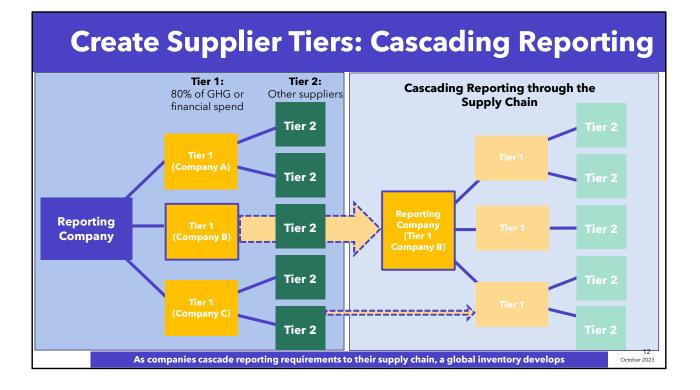


This is a good practical slide for thinking about what your customers are asking from YOU in regards to dat

They are probably looking to you for data on mostly tons recycled and disposed, but perhaps other energy related information.

They may be looking for primary data as well as secondary data. The quality of these can vary:

- **Primary Data:** High quality. Primary data collected from suppliers and other value chain partners for Scope 3 activities includes specific information such as utility bills, purchasing invoices, meter reading ,et
- Secondary Data: In some cases, primary data isn't available or may not be good quality. In these instances, secondary data may be used. This includes databases and publications that are internationally recognized, provided by national governments, or peer-reviewed.



Before we wrap up this section, it might be helpful to explain an "aha" moment that I had while working on this topic.

Basically, the current push for Scope 3 emission reporting is the fact that as more companies report emissions, more companies will manage their emissions, leading to more effort to reduce emissions throughout the value chain and the globe. We've mentioned this previously... companies that report emissions tend to take steps to reduce them. Thus, reporting leads to emissions reductions whether its Scopes 1, 2 or 3, or all of them.

The intention is to eventually include every company in the reporting process.

Companies should first engage their top tier suppliers. I consider tier 1 suppliers as those top suppliers that make up 80% of your emissions. However, collectively, significant value chain GHG impacts often lie farther along the supply chain. Outsourced manufacturing impacts may be several layers removed from a company's direct operations.

As a result, companies may want to promote further GHG management through the supply chain by encouraging their tier 1 suppliers to encourage their own tier one suppliers to report the GHG inventories.

Eventually, <u>as tier 2 suppliers to require their tier 1 suppliers</u> to do the same we'll start to see a cascade affect of GHG accounting and reporting throughout supply chains, expanding the number of companies directly involved in managing GHG emissions.

Ultimately, this translates into more companies taking action to manage their emissions.



Finally – to wrap up our discussion on Scope 3 Emissions.

Reductions in corporate emissions are calculated by comparing changes in the company's actual emissions inventory over time relative to a base year. This allows companies to track the aggregate effect of their activities on total corporate GHG emissions on a yearly basis.

Collecting data, assessing data quality, and improving data quality is an iterative process. Companies should first assess data quality when selecting data sources, then review the quality of data used.

In the initial years of scope 3 data collection, companies may need to use data of relatively low quality due to limited data availability. Over time, companies should seek to improve the data quality of the inventory by replacing lower quality data with higher quality data as it becomes available.

Additional notes.

Accounting for actual reductions in indirect emissions (i.e., scope 2 or scope 3 emissions) to the atmosphere is more complex than accounting for actual reductions in direct emissions (i.e., scope 1). Changes in a company's scope 2 or scope 3 inventory over time may not always correspond to actual changes in GHG emissions to the atmosphere, since there is not always a direct cause-and-effect relationship between the reporting company's activities and the resulting GHG emissions. For example, a reduction in business travel would reduce a company's scope 3 emissions from business travel (since the reduction is usually quantified based on an average emission factor of fuel use per passenger). However, how a reduction in business travel actually translates into a change in GHG emissions to the atmosphere the unused seat contributes to reduced air traffic over the longer term.